

# ConRes Transforms Multi-Cloud FinOps & Governance with CoreStack

## About ConRes

ConRes is a global, family, women owned provider of secure, scalable, end-to-end solutions—from strategy and procurement to implementation, real-time management, and support. With over 60 years of experience, we blend innovation with deep technical expertise to help organizations modernize their environments and achieve their business goals. Whether on-premises or in the cloud, we design, deploy, and manage IT solutions tailored to your needs.

## Problem Statement and The Challenge

ConRes manages cloud operations for ~**20 customers** across AWS and Azure. Before CoreStack, each customer required separate native tools for cost visibility, tagging validation, governance checks, and operational reporting. This created inconsistent workflows, siloed data, and heavy manual effort.

Teams spent significant time gathering usage data, reconciling billing exports, validating tagging rules, and preparing customer-facing reports—often taking **6–8 hours per customer each month**. As the customer base expanded, maintaining this level of effort became unsustainable.

**CoreStack eliminated this fragmentation by providing a unified, single-pane-of-glass platform**, enabling ConRes to standardize visibility and reduce manual operational overhead.

## Why ConRes Chose CoreStack



### Unified Cost & Governance Visibility

A single platform to consolidate AWS and Azure reporting for all their customers.



### Responsive Support & Partnership

CoreStack's hands-on customer success approach accelerated adoption and built trust.



### Fast SaaS Deployment

Onboarding took less than an hour per customer, speeding up rollout across the entire portfolio.



### Purpose-Built Multi-Tenant Design

Allowed ConRes to manage all customers centrally with consistent policies, dashboards, and FinOps reporting.

## CoreStack Solution Implementation

CoreStack was implemented quickly using guided documentation and standard onboarding flows. ConRes deployed a **multi-tenant, multi-cloud setup** with FinOps and SecOps modules activated for all supported customers.

CoreStack's automation significantly reduced reporting prep time: activities such as data consolidation, governance checks, anomaly identification, and dashboard creation that previously took **multiple hours** now take **15–30 minutes** with CoreStack's prebuilt widgets and billing inventory.

A regular review cadence was established to track optimization opportunities, compliance posture, and per-customer cost trends.

## Quantified Results & Business Impact

With CoreStack, ConRes gained deeper analytical insights across their multiple customer environments, resulting in:

**60–70% reduction in manual reporting effort** (e.g., cost reports, tagging compliance, optimization summaries).

**Faster data gathering**—multi-cloud cost and usage data available in minutes instead of hours.

**Streamlined customer reviews** with standardized dashboards shared directly during QBRs.

**Better proactive insights** for identifying optimization opportunities and governance risks.

**Higher operational consistency** across all customers, reducing dependency on native tools.

Overall, CoreStack strengthened ConRes's ability to deliver scalable, data-driven cloud management services with significantly less operational overhead.

## Conclusion

Looking ahead, ConRes plans to expand its CoreStack usage by adopting new capabilities such as **Kubernetes visibility, AppSecOps, and SaaS cost integration**. Combined with deeper automation and ongoing optimization reviews, these enhancements will continue improving cost efficiency, compliance, and cloud maturity across their multiple customer environments they manage.

“As a long-time partner building our Cloud Operations practice on CoreStack, we’ve seen this latest release deliver some of the most transformative advancements yet.

The new multi-cloud dashboards give us a unified financial view across AWS, Azure, GCP, and OCI, aligned to FinOps Foundation FOCUS standards. Customizable widgets let us design dashboards for specific customer personas, turning governance from generic to strategic. The new BillOps capabilities have redefined billing for us. We can now manage contracted costs, margins, and multi-cloud billing plans with precision, turning a traditional pain point into a true differentiator. With granular cost allocation and consolidated FinOps reports, we can tie spend directly to business outcomes and show savings our customers actually recognize. Security and governance have also advanced with smarter anomaly detection, compliance widgets, and GPT-based tagging automation, helping us scale without added overhead. Together, these innovations drive faster savings, stronger governance, and richer reporting, giving us a clear edge in the market. CoreStack continues to set the standard for intelligent cloud governance.”

**Ashton Lande, Director of Cloud Services & Customer Success**



CoreStack is an AI-powered NextGen Cloud Governance & Security Platform that enables enterprises to embrace cloud with confidence, rapidly achieving continuous and autonomous cloud governance at scale. CoreStack helps 750+ global enterprises govern more than \$2B in annual cloud consumption. The company is a Microsoft Solutions Partner with Certified Software, Amazon AWS Technology Partner with Cloud Operations Competency, Oracle Cloud Build Partner, and Google Cloud Build Partner.